



2026

LAAM Meeting

Presented by EGA NYC / MKD ATC
March 27th, 2026

Highlights of the Year



USEC/CARI lifting improved by 16% YOY
USSVN/USNYC market share increase to 10%
Reefer lifting increased

CARI/USEC lifting improved by 121% YOY
Space has been more flexible on NUE/E

CC trade lifting remain flat while reefer lifting increased
Less Hot Connection List request during YR 2025

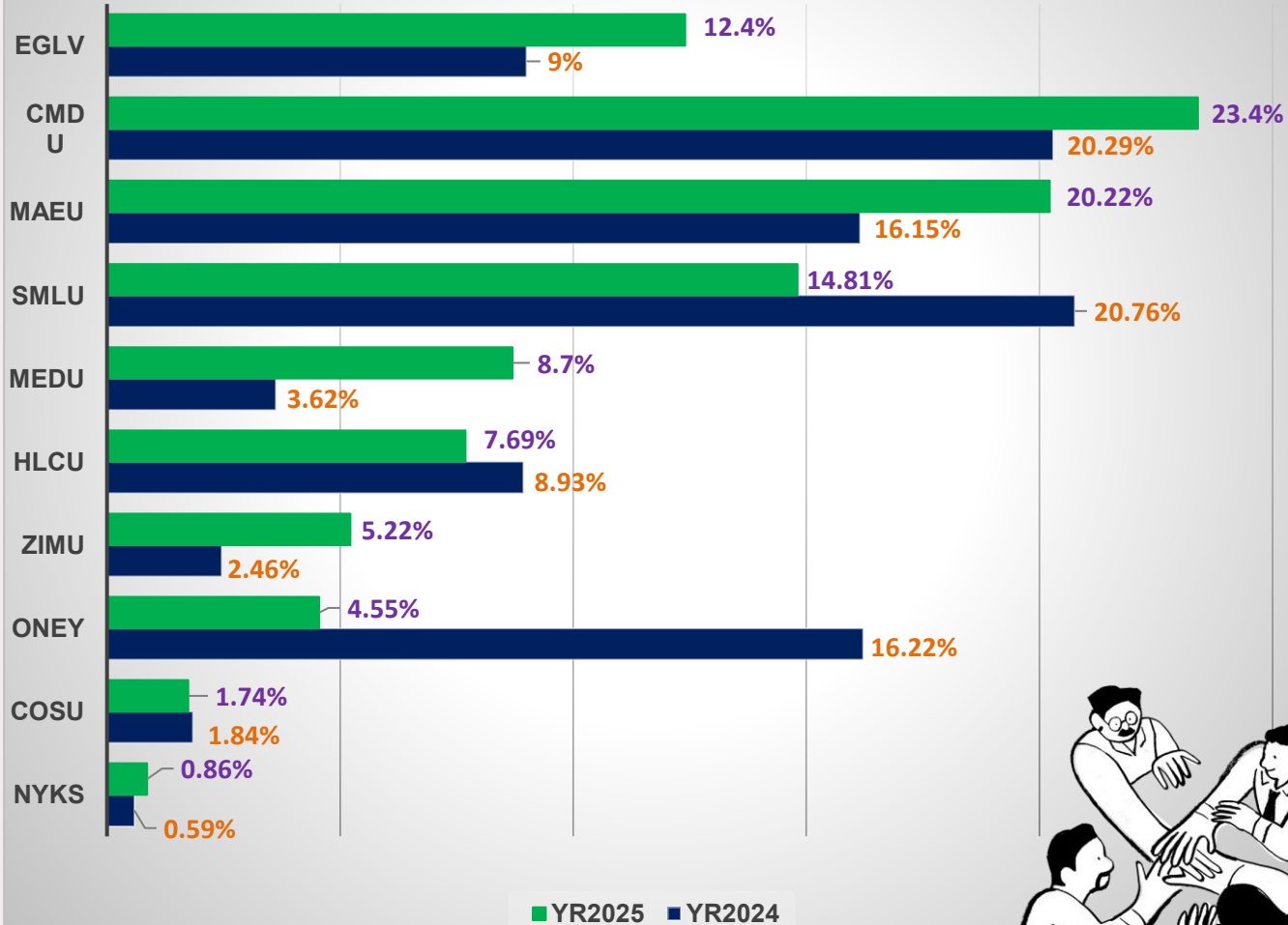
Feeder network schedule improved
Disruption in YR 2025:
4 weeks CAC slide
First Q2 unstable CAN & DORHN frequent skipping in Dec. 2025



Market Share – 609 Trade



Market Share 2025 vs. 2024

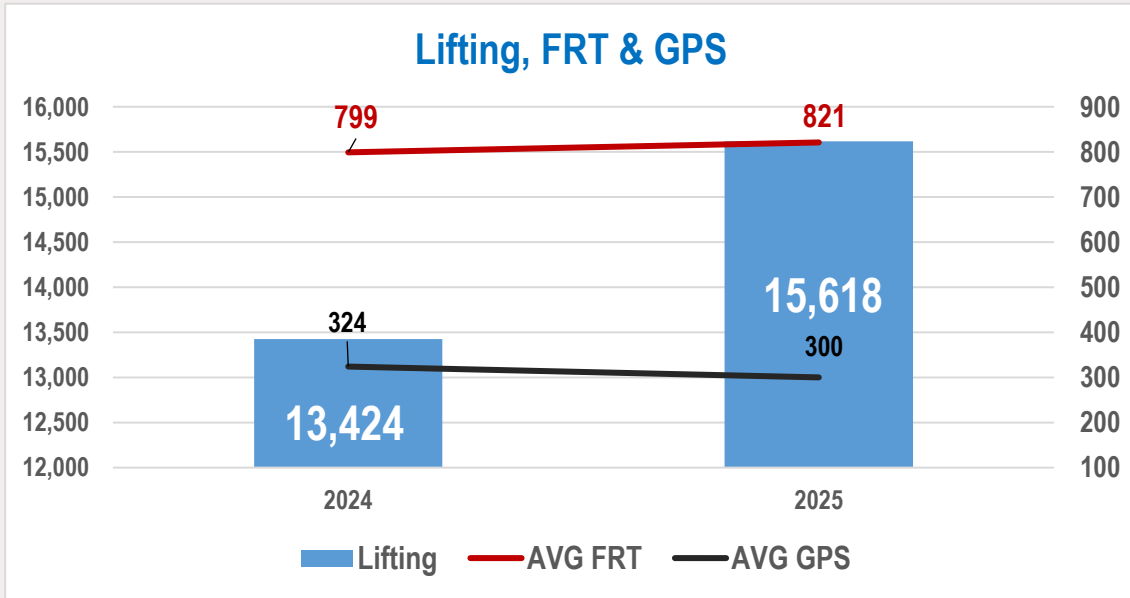


**Total Volume – 144,018 teus (YR2025)
- 183,714 teus (YR2024)**

**Evergreen Ranking – 4th Place (YR2025)
VS.
5th Place (YR2024)**

**NYC – 11% (2025) vs. 8% (2024)
CHS – 9% (2025) vs. 7% (2024)
SVN – 15% (2025) vs. 9% (2024)
BOS – 56% (2025) vs. 72% (2024)**

Performance – USEC/CARI (609) Trade



Improvement driven by service stability

Avg. FRT : \$799 (2024) VS. \$821 (2025)

Avg. GPS : \$324 (2024) VS. \$300 (2025)

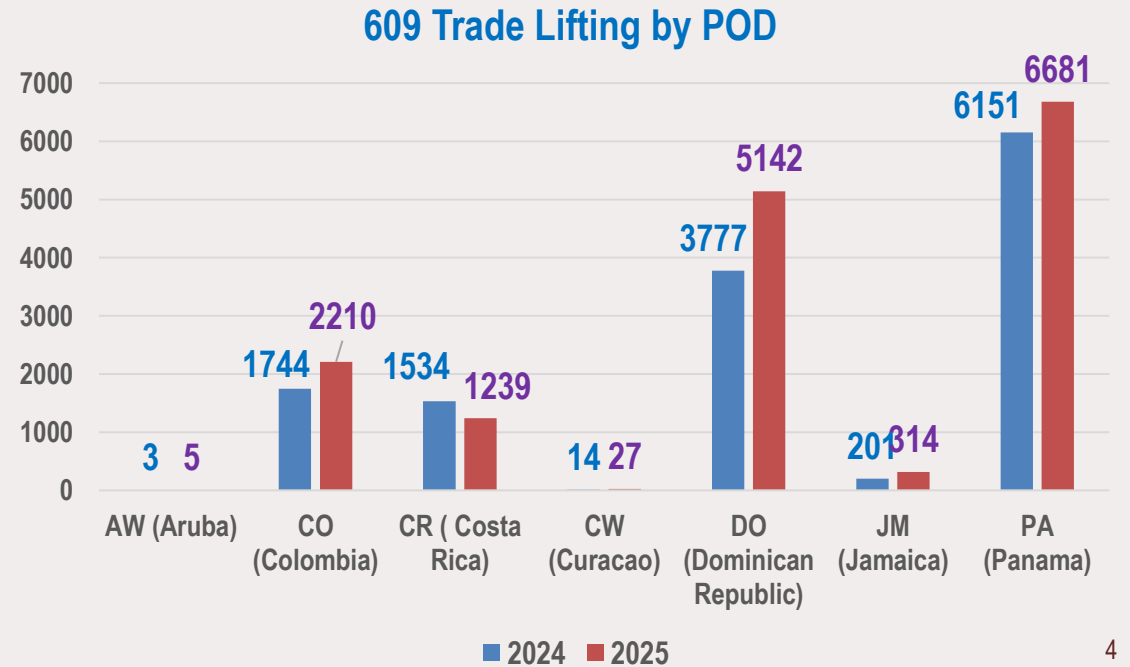
Cost increase at DOCAU in early 2025

CAN – Schedule Stabilized since Q2, 2025

CAC – 4 weeks of blank sailings

CAW – Volume Control

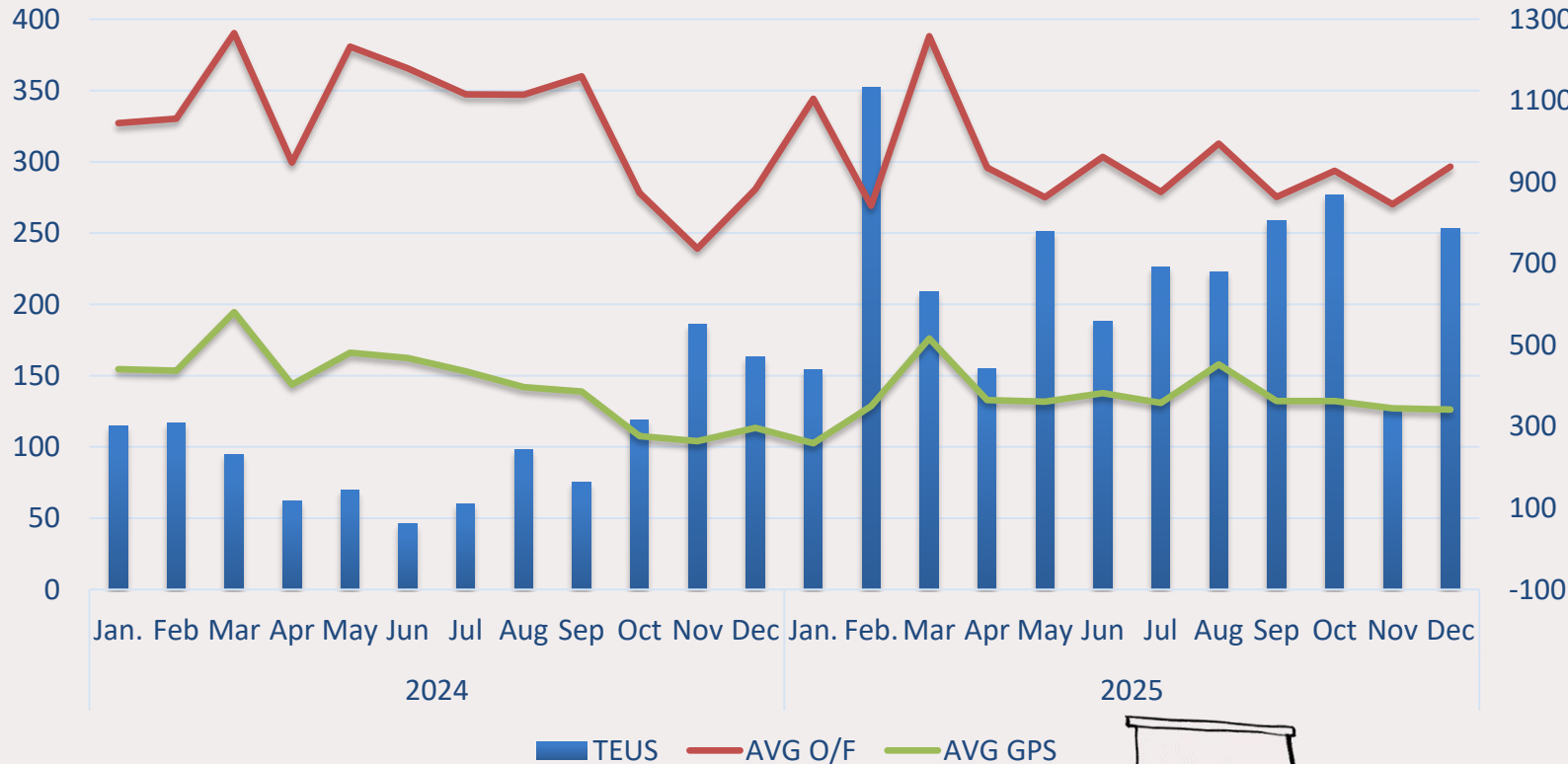
Hot Connection List
Once a week
Twice a week



Performance – CARI/USEC (610) Trade



610 Trade Lifting (2024 vs. 2025)



	2024	2025
Lifting	1,206 teus	2,672 teus
Avg. FRT \$	1,005	938
Avg. GPS	\$ 383	\$ 371

Top Commodity – FAK
Sanitary goods
Foodstuffs

Top Origin – COBQL (1,949)
COCTG (222)
CRMOB (195)

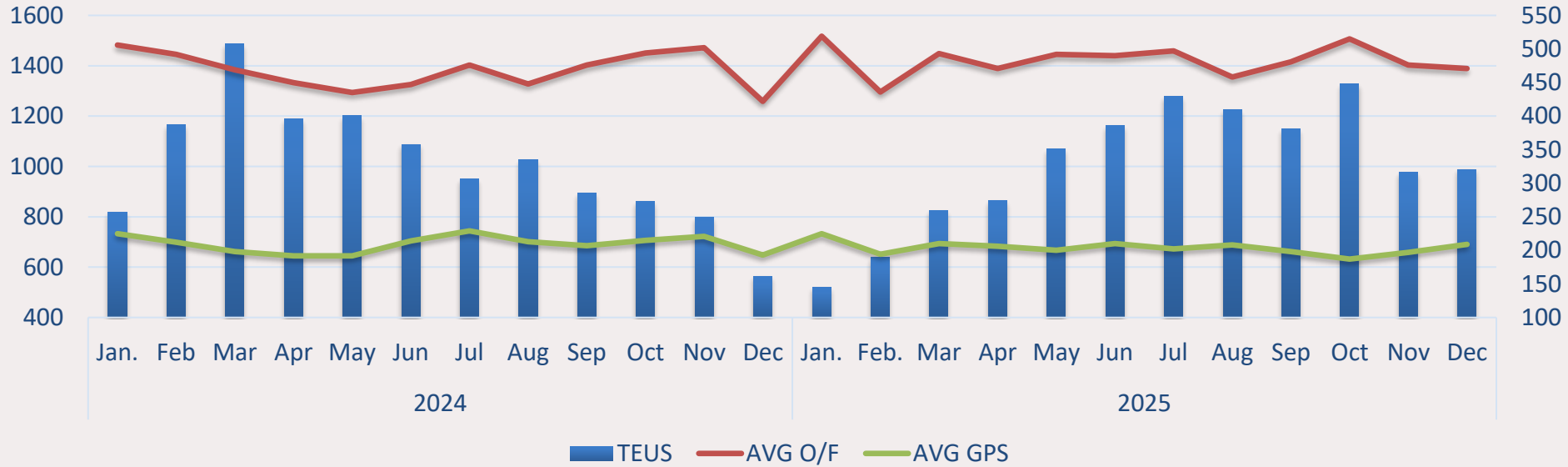
Top Destination – USSVN (1,141)
USCHS (533)
USNYC (491)



Performance - CC Trade



CC Trade Lifting; Avg. O/F; Avg. GPS



Lifting
2024: 12,044 TEUS
2025: 12,029 TEUS
(L/F 99%)

Avg. FRT
2024: \$468
2025: \$484

Avg. GPS
2024: \$208
2025: \$203

47 CAN SVC
48 CAC SVC
28 CAJ SVC
43 CAW SVC

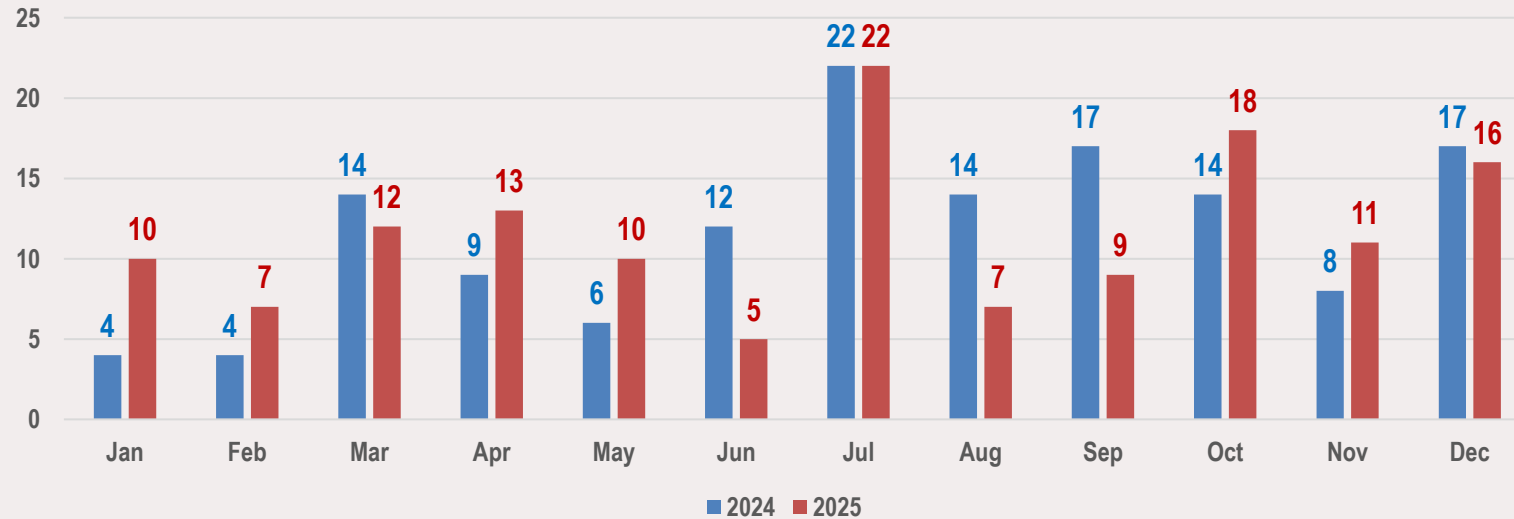
Panama Performance

CARI/NB (610 Trade) KPI: 6 teus/wk

CC Trade KPI: 85 teus/wk



610 Trade Lifting - PAPNM ofc

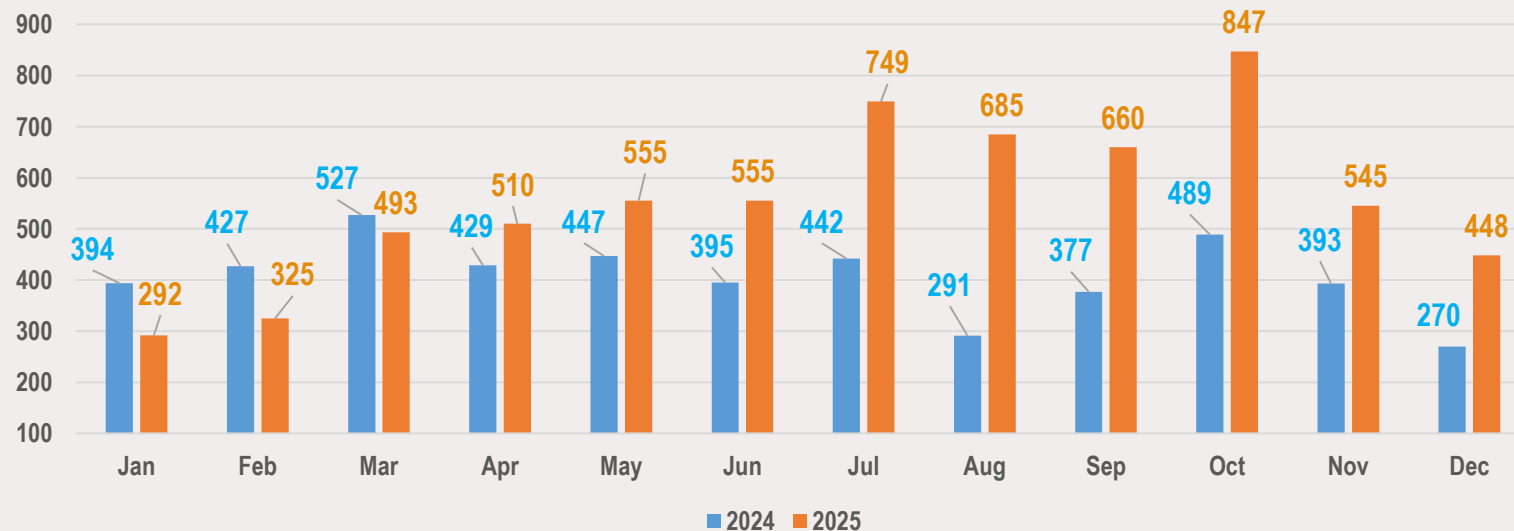


Avg. 3 teus/week at 56%

Continue to look for minimal reefer support

Shortest transit time into USEC, continue to look for more potential

CC Trade Lifting - PAPNM ofc



Avg. 139 teus/week at 170%

Reefer lifting 174 x 4rh (172% growth)

Help to explore some more into DO, JM

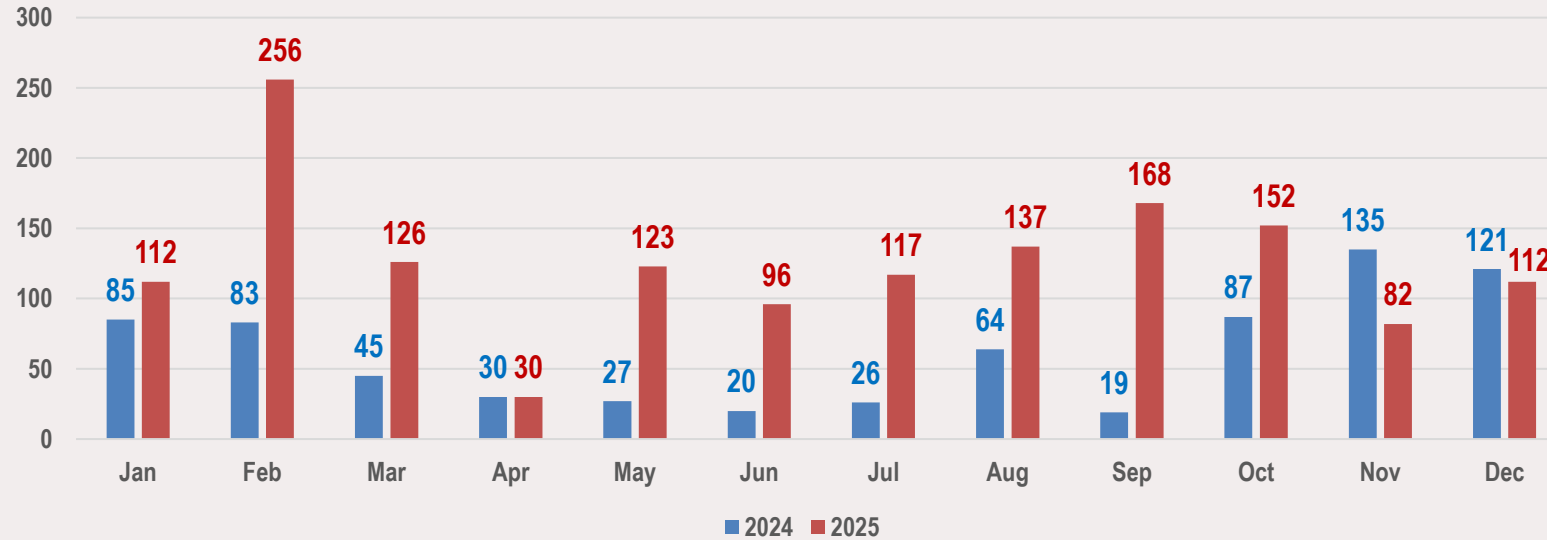
Colombia Performance

CARI/NB (610 Trade) KPI: 20 teus/wk

CC Trade KPI: 70 teus/wk



610 Trade Lifting - COOOA ofc

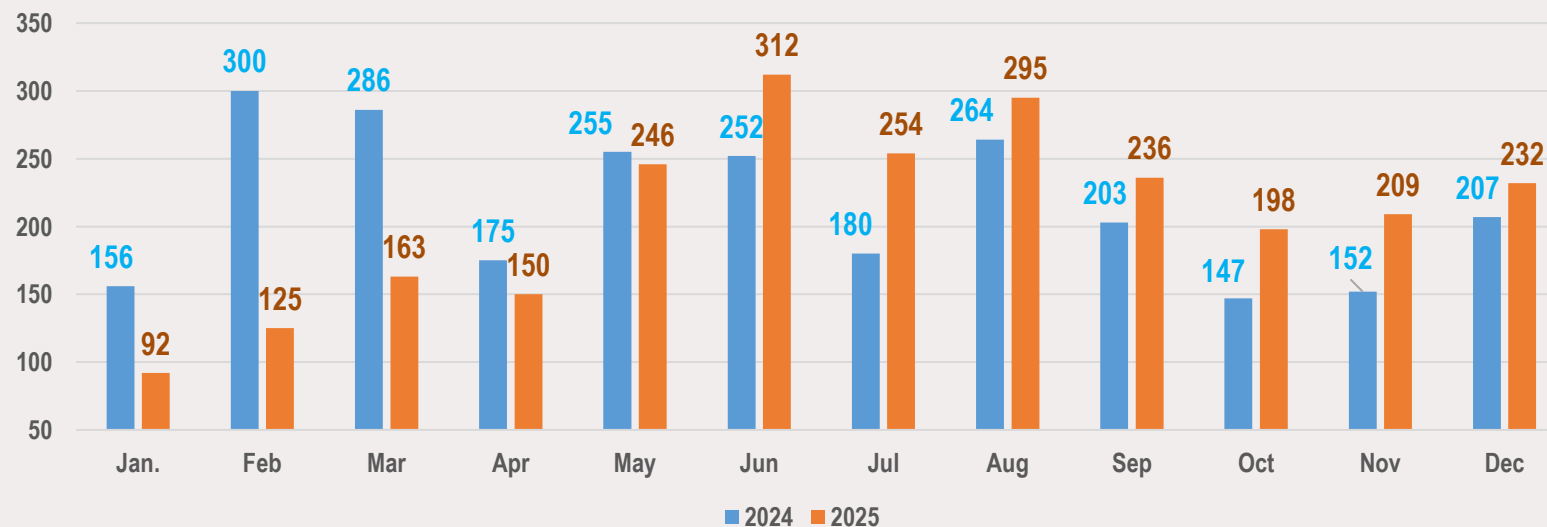


Avg. 37 teus/week at 184%

Avg. 3 teus/week at 56%

Avg. 3 teus/week at 56%

CC Trade Lifting - COOOA ofc



Avg. 52 teus/week at 75%

Aggressive regional competition on backhaul svc- Including inland depot pick up

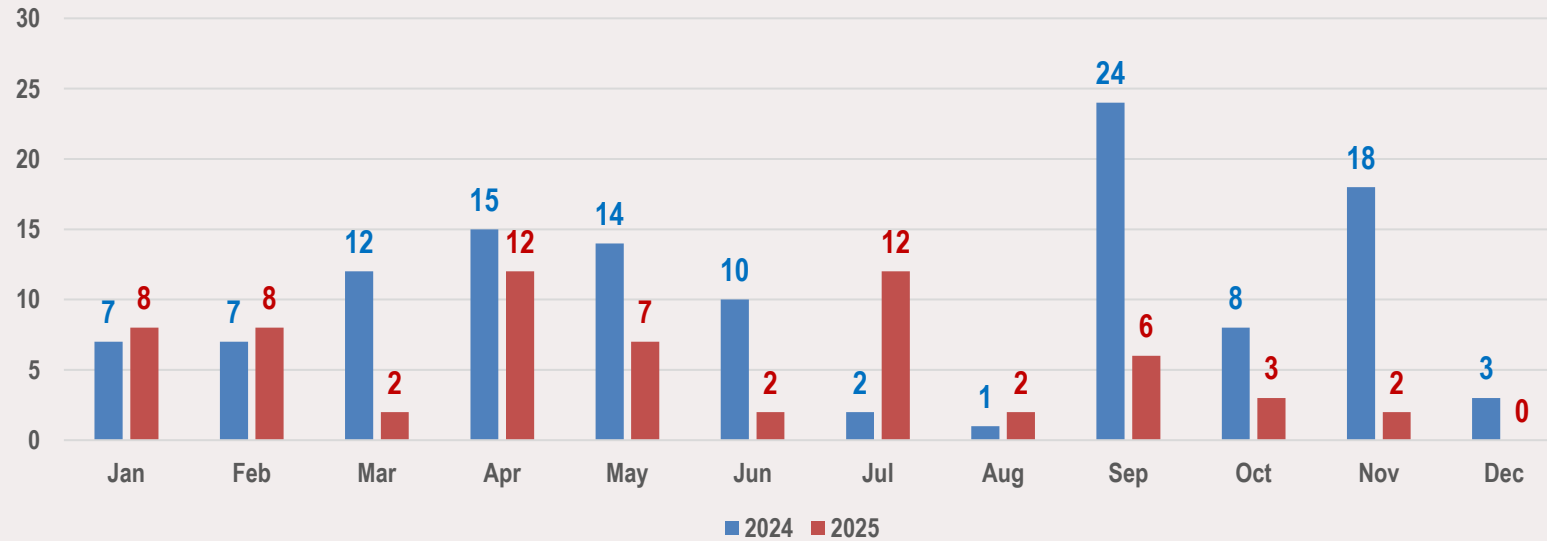
CAC svc reliance limitation

Dominic Republic Performance

CARI/NB (610 Trade) KPI: 6 teus/wk
CC Trade KPI: 69 teus/wk



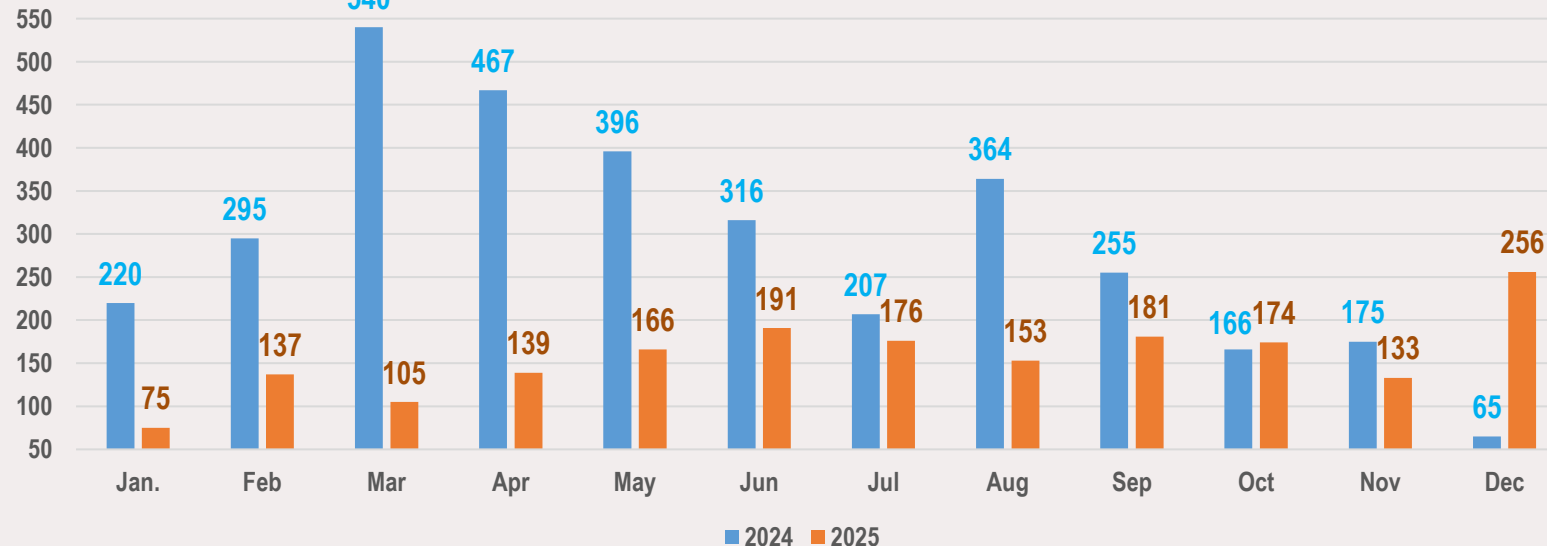
610 Trade Lifting - DOSTD ofc



Avg. 2 teus/week at 26%

Limitations on door move at US DLY

CC Trade Lifting - DOSTD ofc



Avg. 40 teus/week at 58%

CAN instability before Q2 2025

DORHN skipping in late Dec. 2025 due to not enough cargo

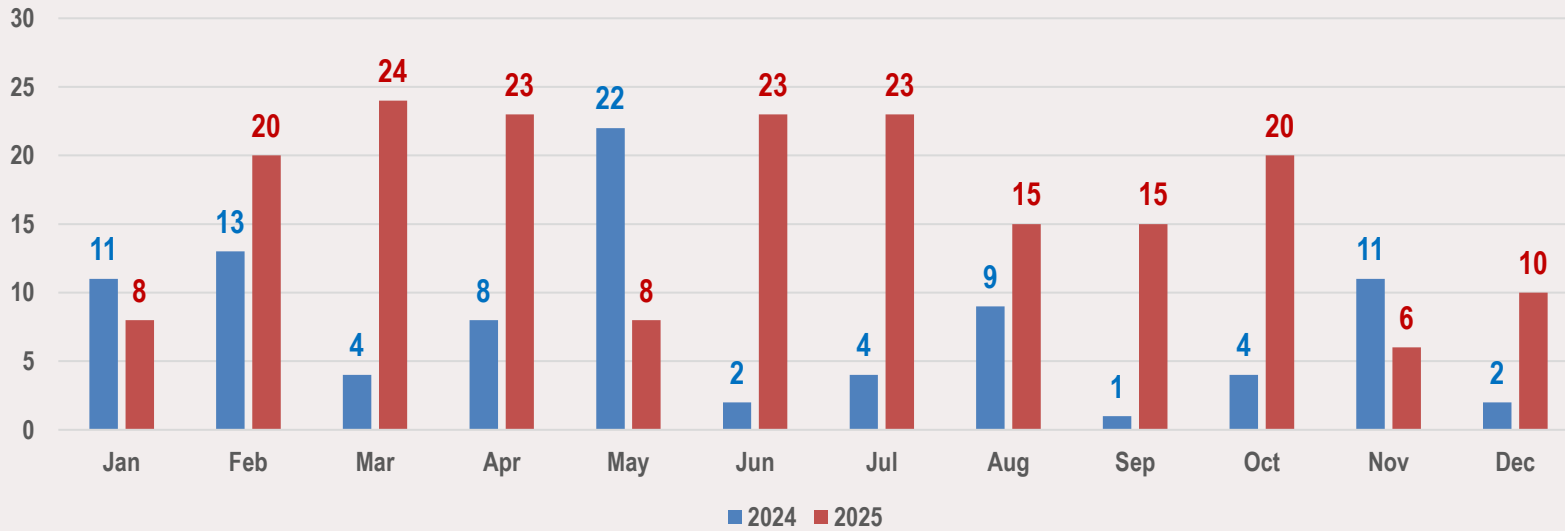
Costa Rica Performance

CARI/NB (610 Trade) KPI: 6 teus/wk

CC Trade KPI: 24 teus/wk



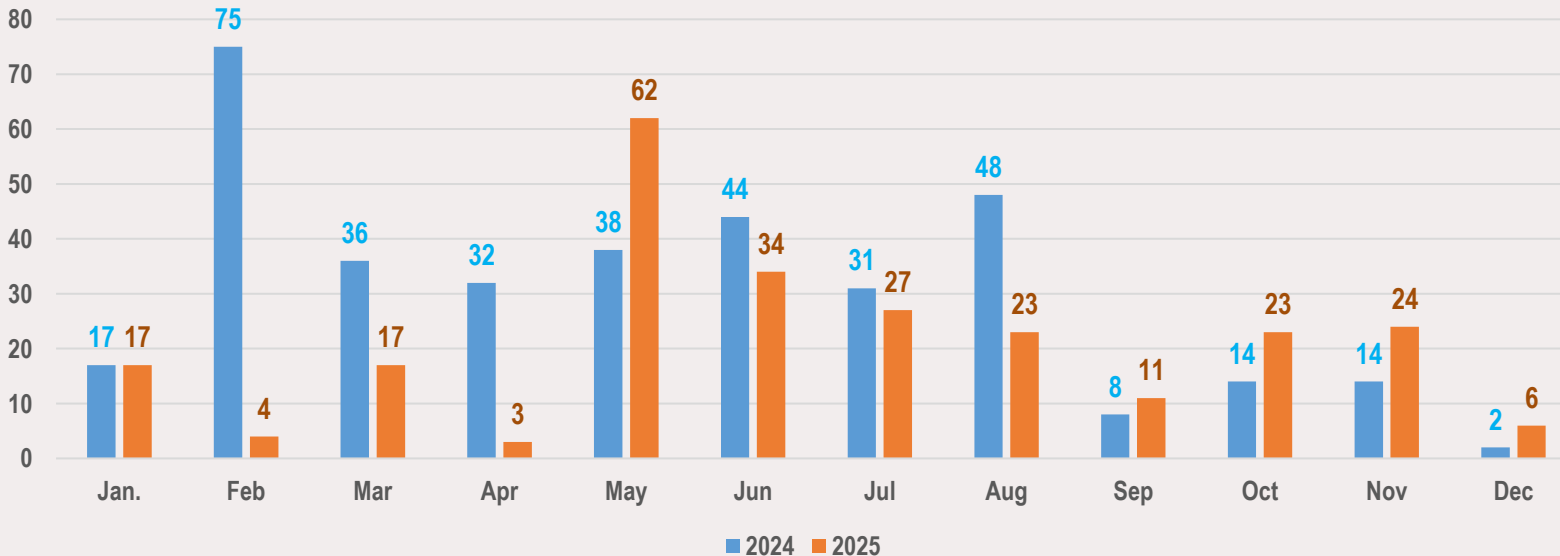
610 Trade Lifting - CRSJS ofc



Avg. 5 teus/week at 79%

Competition on Transit Time

CC Trade Lifting - CRSJS ofc



Avg. 6 teus/week at 24%

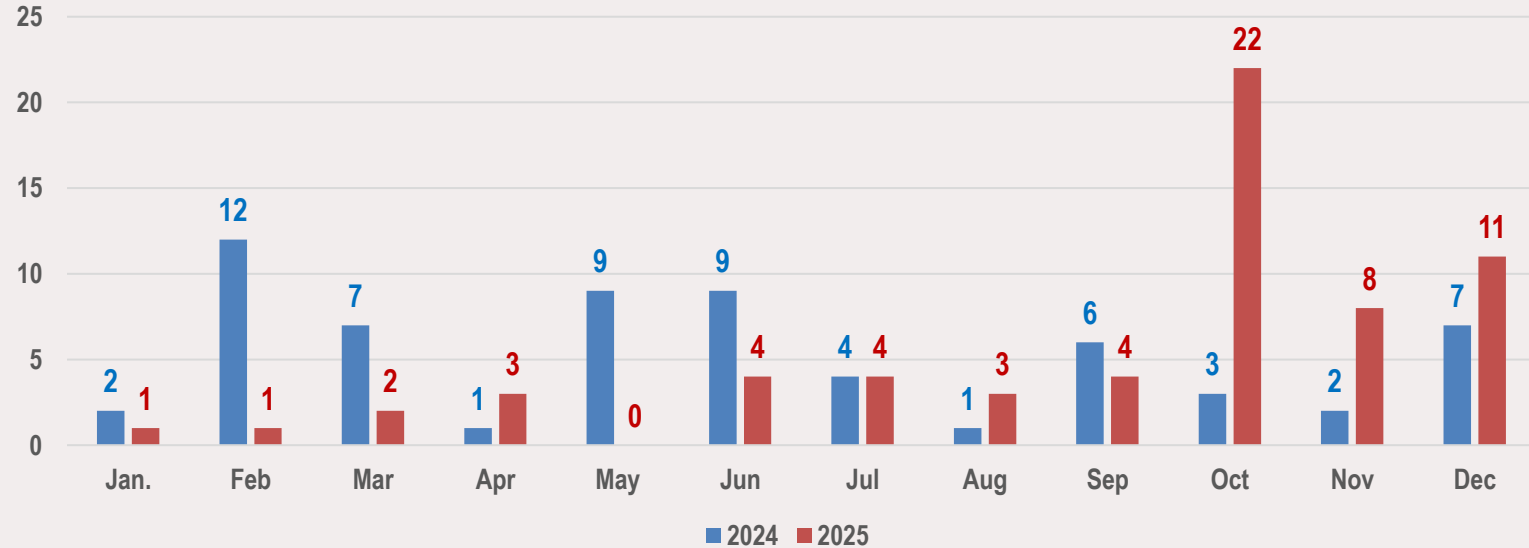
Service Limitation

JM/CW/PR/AW Performance

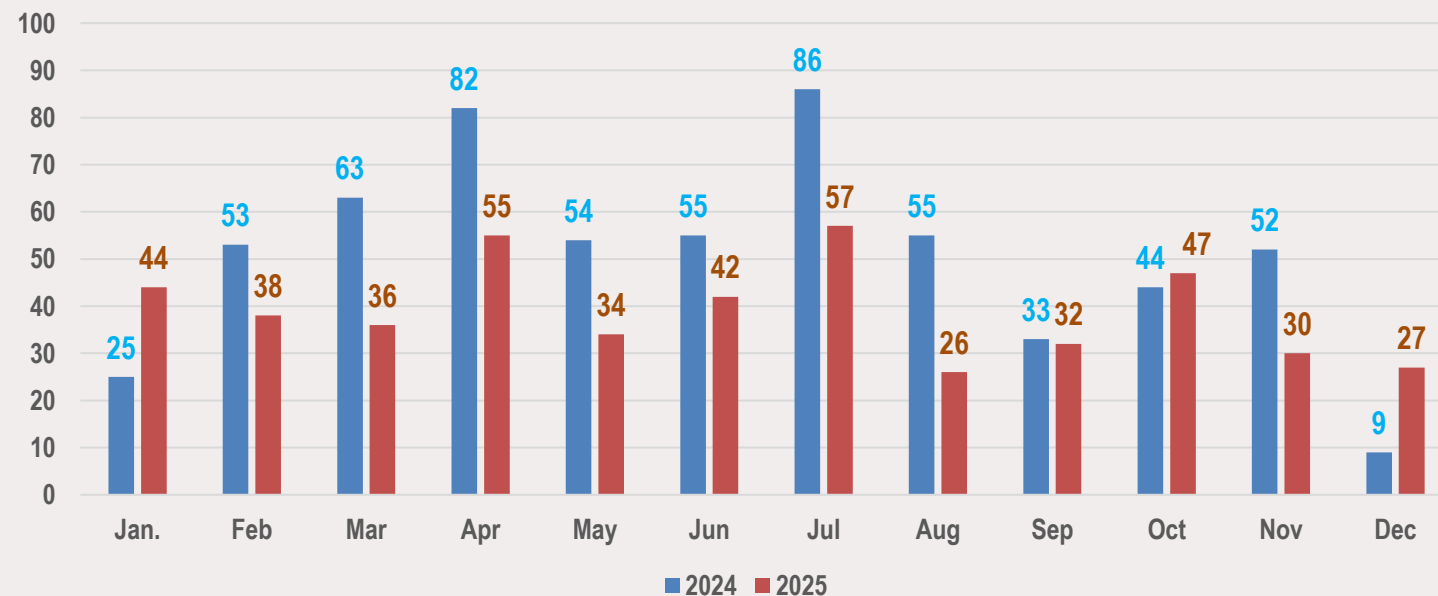
Avg. 1.6 teus/week at 80%

1 vessel – schedule delay;
most cargo needs t/s

JM/CW CC Trade Lifting



CC Trade Lifting - PRSJU ofc



Avg. 10 teus/week at 66%

CAN lost COCTG after Q2 2025

Outlook and Concerns



USEC/CARI Day 9 vs. Day 10

Day 10 NUE/W: USSVN/USNYC/USBOS/USBAL

- Longer Transit time from USNYC, could be a challenge
- Step back into USBAL market since 2022.
- Hot Connection List – closely monitor twice a week to get minimal feeder space

CARI/USEC Trade Day 10

NUE/E: PACCT - USSVN/USNYC/USBOS/**USBAL**

AUE/E: PACCT – USSVN/**USCHS**/USNYC/USNFK

- More flexibility for USBAL cargo on NUE
- Not losing USCHS import market

CC Trade

- Space limitation / Routing restriction on CAW for CO/CR
- Less prolonged idle in 2025, hope continue to carry on
- Potential market needs t/s (CO/CW, CO/DO2, CO/PR, CR/DO2, CR/PR, PR/CO)

Our Strategy for 2026



USEC/CARI

- Continue to focus on PACCT, DO2 opportunity
- Continue to monitor hot box list to smooth t/s cargo arrangement
- Continue to enlarge A/C bases
- Reefer Opportunity & IoT Usage Promotion

CARI/USEC

- Maximize NUE/E space utilization to protect minimal space on AUE/E
- Look for minimal reefer support
- Can promote IPI where we need more EQC for U.S. Export
(e.g. USLVE, USMFS, USMNA, USCLE)

CARI/CARI (CC)

- Continue to focus on direct call opportunities
- Setup VIP t/s List to protect minor office lifting
- Expand reefer A/C & look for IoT usage



Thank You

Thank you for reviewing our 2025 journey.

